



**GOMES CONSULTING
ENTERPRISES LTD.**



Professional solutions
for today's sustainable
development challenges

www.gomesconsulting.com

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www.gomesconsulting.com/contact

Firm Profile

- Consulting firm specializing in environmental management issues:
 - Sustainability & Natural Resources Management
 - Socio-economic & Scientific Studies
 - Public Consultation & Communications
- 25 years of experience: 100 environmental projects
- Experience in numerous sectors and cross-cutting issues



Expert Profile: Glynn Gomes



Glynn Gomes, BSc, MSc (Director)

"I am a highly experienced, careful and efficient consultant who simplifies work for my clients."

[Download my CV!](#)

[Linked In profile](#)

- Glynn Gomes has operated Gomes Consulting Enterprises since 1999. Before that, he was an independent consultant, and has also been employed by Environment Canada, University of Toronto and others.
- Glynn's MSc is from University of Toronto in a collaborative environmental studies program. His undergraduate degree, also from University of Toronto, is a BSc in biology and environmental management.
- He has worked on a large number of diverse and interdisciplinary projects for a variety of clients: federal, municipal and other levels of government; academia; international organizations; and, private sector.
- Some of Glynn's clients include: Environment Canada, Fisheries & Oceans Canada, University of Toronto, Ontario Power Authority, City of Toronto, United Nations Environment Programme, municipal governments, publishers, and other consulting firms.

Services

- **Sustainability & Natural Resources Management**
 - Wide range of cross-cutting topics: we provide insight to decision-makers
 - Best practice studies, priority assessments, gap analyses, etc.
 - Scientific and strategic issues
- **Socio-economic & Scientific Studies**
 - Research and analysis
 - Market, technical and background studies
- **Public Consultation & Communications**
 - Management/strategic reports, status/milestones documents, workshop and meeting reports, annual reports, presentations, fact sheets, issue-specific reports, editing and quality control, etc.
 - Government, industry and stakeholder relations: liaison, information interviews, surveys, public outreach



Your Advantages

- We **understand** the complex and diverse challenges that come with management of environmental sustainability issues.
- We have the **knowledge, expertise and creativity** to tackle your difficult environmental issues and develop appropriate strategies.
- We see the **big picture**, the **parts**, and the **gaps**. We understand how seemingly disparate information is related, and can communicate the essential information to you as we analyze the complexities and nuances of the issues at hand.
- We get your challenging environmental work done with **fast turnaround, thoroughly, carefully and with high quality** to give you the insight you need.

“Glynn listens closely to the needs of clients and produces high quality resources reflecting those needs. He accurately and efficiently synthesizes many complex ideas so that they are not only useable, but they are understandable. Glynn is very careful to manage resources and engage clients so that projects are completed on time and on budget.”

– Tracey Ehl,
Ehl Harrison Consulting Inc.

Your Advantages

- We **listen to you and pay attention** to your needs. Each of our clients is unique. We value your goals and situation as we plan the path forward. We include steps in each project to ensure that the **quality of our outputs remain high** and that we are meeting your needs.
- We allow you to apply your precious time and resources to activities that **advance your business goals**.
- Our recommendations are backed up with **clear and thoughtful reasoning**.
- We do exceptional work for clients who demand excellence. Ask us how we can help!

Time to Delivery

We customize time to delivery based on client needs. Typical project durations are several weeks to months. Some are shorter; others last years. We provide a progress report within 2-3 weeks of project start, with other interim deliverables monthly or as needed.

How We Reduce Times to Delivery

- We assess the project needs.
- We dedicate appropriate time, resources and attention to focus on your project.
- We avoid distractions that can affect productivity in client offices.
- Together with our **Quality Assurance Protocol**, this increases the efficiency and accuracy of our work.

You know when to expect needed outputs; so, you can plan your work and increase productivity.



Ask us how we can help!

Project Management

Scoping

- You speak; we listen
- Issue Identification: Your priorities, needs, challenges
- Develop understanding of work to be done



Customize Work Plan/Sign Contract

- Develop approach to address your challenges
- Break down needed work into meaningful tasks
- Define needed deliverables
- Identify schedules for: Project Meetings; Tasks; Deliverables (draft/final); Client Reviews; Invoicing



Implement Work Plan

- Assign customized team
- Implement **Quality Assurance Protocol**
- Project Start meeting to confirm all aspects of work plan
- Complete tasks
- Provide draft and final deliverables



Final Client Approval of Work



Feedback Requested

- To ensure client satisfaction
- For continuous improvement

Quality Assurance Protocol

- Ongoing QA steps allow for client feedback and course corrections to improve accuracy and efficiency, and ensure we are meeting your needs.
- QA includes strategic project meetings (in-person or telephone, Skype, email or other liaison as needed).
- Internal QA review of all draft/final products before submission to client
- Provision of progress report, review of client feedback and follow-up meeting in the first 2-3 weeks
- Provision of draft deliverables, review of client feedback, follow-up meetings as needed, address feedback in next/final deliverables
- Scheduling determined as per work plan
- Available for less structured liaison via telephone or email, etc. as needed
- Invoicing with deliverables; payment upon client approval of deliverables
- Feedback on performance and client satisfaction experience is requested at project end to ensure client satisfaction and continuous improvement.

Case Studies

Fisheries & Oceans Canada (DFO): Cooperation on Canada-USA Farmed/Wild Fish Interaction

- We developed a report to support DFO's and USA's Atmospheric Administration's collaboration on the management of interactions between farmed/wild fish.
- We conducted interviews of key government and industry stakeholders in Canada and USA to collect information and perspective on relevant issues.
- We reviewed legislation, policy and other instruments that manage genetic, pathogen and pest interactions.
- We discussed **Genetic Interactions** (biocontainment, marine mammal interactions, and monitoring programs for genetics issues); **Pathogens and Pests** (fish health management, monitoring, and geographical approaches); and, **Overall Regulatory Risk Assessment Framework** (for potential genetic interactions and potential pathogen transfers).
- We considered the feasibility of developing a joint message statement on equivalence of Canadian and American marine net pen aquaculture regulatory programs, and explored areas for cooperation on escape management and codes of containment.



Visit www.gomesconsulting.com/projects/ for more case studies.

Case Studies

“As part of a Lake Superior binational project, Glynn demonstrated the ability to assimilate and summarize information in a way that was accurate, timely and responsible. He also was sensitive to the needs of the many different provincial, state, federal and tribal agencies who were contributing to the project.”

– Carri Lohse-Hanson,
Minnesota Pollution
Control Agency

Environment Canada: Great Lakes Section – Lake Superior Basin Chemical Milestones (*two contracts*)

- The Chemical Committee of the Lake Superior Binational Program is composed of members from various institutions from Canada and the United States. It develops a chemicals milestones report every five years to evaluate the status of ecosystem objectives for Lake Superior Basin compared to the 1990 baseline. We helped coordinate Committee activities, and drafted and edited various sections of the 2010 Lake Superior Basin Milestone Report. We analyzed the binational contaminants emissions inventory for trends and gaps focusing on the Canadian perspective, and reviewed all sections (Canadian and U.S.) of the report. We reported on actions or accomplishments associated with reductions of chemicals of concern in Lake Superior Basin. Categories included: Overall Reductions; Fuel Combustion; Landfills, Trash Burning & Incineration; Metals & Mining; Pesticide Inventory; PCB Inventory; and, Emerging Chemicals. We also reviewed activities, projects, policies, regulations and other instruments that supported reduction or inventory of chemicals.
- We liaised with – and coordinated, integrated, or critically evaluated input from – the Canadian engineering consultant, Committee members and various agencies in order to advance the report, via a series of transboundary committee/agency reviews, to a draft for public review.
- Visit our website for links to [download the report](#) (118 pages + 176 pages in appendices) from the U.S. Environmental Protection Agency website.

Clients Served

Federal Government

- Environment Canada
- Fisheries & Oceans Canada
- Health Canada
- Canadian Nuclear Safety Commission
- Canadian Environmental Assessment Agency
- Aboriginal Affairs & Northern Development Canada
- Canadian International Development Agency

Consulting Firms / Private Sector

- Ehl Harrison Consulting Inc.
- ToxEcology Environmental Consultants Ltd.
- Hardy Stevenson & Associates Ltd.
- Haussmann Consulting Inc.
- SENES Consultants Ltd.
- Environmental Health Strategies Inc.
- McGraw-Hill Ryerson Ltd.
- Nelson Education Ltd.
- John Wiley & Sons, Inc. (UK)

Non-Governmental Organizations and Academia

- International Union for the Conservation of Nature
- University of Toronto
- United Nations Environment Program / Scientific Committee on Problems of the Environment

Provincial Government

- Ontario Ministry of the Environment

Municipal Government

- City of Toronto
- Toronto Transit Commission
- City of Hamilton
- Town of Oakville

Regional Government

- Region of York
- Region of Halton
- Region of Peel
- Region of Durham

Other

- Hydro One
- Ontario Power Authority
- Ontario Power Generation
- Ontario Energy Board
- Atomic Energy of Canada Ltd.